

CAPABILITIES BRIEF

By American Technology Systems Inc DBA: ATS Training & Consulting Co. WOSB, EDWOSB, & 8(A) Certified



Vision and Mission

VISION: To deliver a customer specific, competitive advantage and become recognized as the most respected training and consulting firm within our area of expertise.

MISSION: Deliver a sustainable competitive edge to our clients through best in class services and training solutions.





Corporate Overview

ATS Training & Consulting Company (ATS) is a certified woman-owned small business enterprise engaged in providing high quality training development and delivery services to government and corporate clients since 2001. ATS is typically rated in the top 10% of suppliers by our clients. We have a repeat business rate of over 90% with our client base.

Corporate Data:

DUNS Number: 102872111 CAGE code: 1XBB3

NAICS Codes:

611430 Professional and Management development training
611710 Educational Support Services
611420 Computer Training
541430 Graphic Design Services





ATS Training Solutions

ATS has over 20 years of track record in delivering best in class training solutions to our government and corporate client base. ATS has won multiple awards for our training programs, including best in the nation training program by the training magazine.

ATS Suite of training solutions encompass:

- Instructor Led Training
- E-learning delivered by computer, web based, mobile devices, virtual Classroom, video based learning and augmented reality based training
- SCORM and AICC compliant programs
- Course conversions, customized solution development
- Demonstrated proficiency in multiple training authoring software tools
- Facilitation of training delivery nationwide for large numbers of attendees







Representative Clients















Differentiating Advantages

• Demonstrated results for training clients:

- Above \$10.5 million cost savings for Automotive OEM
- Recorded/Audited savings of \$875k by client in food industry
- Improved employee engagement led to 20% increase in profits
- Professional Development Program:
 - Increased attendance rate by 36%
 - Reduced turnover rate by 18%
- Experienced in all methods of adult blended learning
- Robust Six Sigma business processes to deliver consistent results
- Awards & Recognitions
 - Northern Ohio Minority Supplier Development Council President's award
 - Training Magazine national award for best practices



Contact Information

Cleveland Headquarters Office

ATS Training & Consulting 1991 Crocker Road Suite 600 Westlake, OH 44145 <u>contact@ats-tc.com</u> Office: 440-527-3316



